



# CAPABILITY STATEMENT

13 Malta Street, Fairfield East NSW 2165  
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[www.gleam.com.au](http://www.gleam.com.au)



## WHO WE ARE

Gleam Chemicals Australia is a specialist supplier of cleaning chemicals, paper products, packaging, and consumables, supported by smart dispensing systems and hands-on service.

We help businesses simplify procurement, reduce costs, and improve consistency by delivering complete hygiene and consumables solutions—not just products.

Our focus is simple:

☛ *Make everyday operations easier, more efficient, and more sustainable.*

## WHAT WE DO

We support businesses to:

- Reduce overall spend across chemicals, paper, and consumables
- Streamline purchasing by consolidating multiple suppliers into one
- Improve operational consistency across teams and sites
- Minimise waste through smarter systems and product selection
- Transition to sustainable alternatives without compromising performance
- Stay compliant with safety and environmental standards

## WHAT MAKES GLEAM DIFFERENT

### 1. One Supplier, Total Solution

Chemicals, paper, packaging, and consumables—all supplied and managed through one partner.

### 2. System-Driven Efficiency

We implement systems that:

- Control usage
- Reduce waste
- Improve consistency
- Lower long-term costs

### 3. Real Cost Reduction

Not just cheaper products:

- Lower consumption through controlled dosing
- Fewer suppliers and admin costs
- Smarter product selection
- Reduced wastage across all categories

### 4. Sustainability Without Compromise

Our Go Green with Gleam range makes it easy to:

- Reduce environmental impact
- Meet client and regulatory expectations
- Maintain performance and cost efficiency

### 5. Hands-On Service

- On-site support and implementation
- Practical, operational advice
- Ongoing optimisation—not set-and-forget



## CORE CAPABILITIES

### 1. Chemicals, Paper & Consumables Supply

- Full range of commercial cleaning chemicals
- Paper products (toilet paper, hand towel, wipes)
- Packaging solutions (takeaway containers, cups, lids, food packaging)
- Cleaning consumables (cloths, mops, gloves, bin liners, etc.)
- Product rationalisation to reduce SKUs and simplify ordering

### 2. Dispensing & Dilution Systems

- Installation of Gleam chemical dispensing systems
- Pre-set dilution ratios for accuracy and consistency
- Reduced chemical waste and overuse
- Safer handling for staff
- Easy-to-use systems across all skill levels

☛ *Perfectly diluted chemicals every time — no guesswork, no waste.*

### 3. Go Green with Gleam 🌱

Our Go Green with Gleam range helps clients reduce environmental impact without sacrificing performance:

- Eco-friendly chemicals (biodegradable, low-toxicity formulations)
- Sustainable paper products
- Compostable and recyclable packaging options
- Reduced plastic and smarter packaging formats
- Support with transitioning to greener alternatives

☛ *Helping businesses meet sustainability goals while maintaining cost control.*

### 4. Site Audits & Cost Optimisation

- Review of current suppliers, products, and usage
- Identification of cost-saving opportunities across all categories
- Reduction of unnecessary product duplication
- Recommendations tailored to your operation

### 5. Training & Implementation

- On-site training for chemicals and systems
- Clear cleaning charts and usage guides
- Staff onboarding support
- Ongoing education to maintain standards

### 6. Compliance & Safety

- SDS documentation and chemical registers
- Safe handling and storage systems
- Clear labelling and usage controls
- Reduced risk of misuse and workplace incidents

### 7. Supply Chain & Ordering

- Fast, reliable delivery
- Consolidated supply across multiple categories
- Easy online ordering via [Gleam Shop](#) & Gleam App
- Ongoing account management and support

## INDUSTRIES WE SUPPORT

- Hospitality (cafés, restaurants, bars, takeaway)
- Commercial cleaning contractors
- Facilities management
- Healthcare & aged care
- Education
- Retail & shopping centres
- Industrial & warehousing

## DELIVERY CAPABILITY

- Reliable metro and regional delivery
- Scheduled and recurring supply options
- Fast dispatch and consistent availability
- Equipment installation and servicing support

## CERTIFICATIONS

- SDS documentation
- FSANZ
- NSQHS
- NHMRC
- HACCP
- AS 5369:2023 - superseded AS/NZS 4187:2014 and AS/NZS 4815:2006
- ARTG
- WHS
- GHS

## MEASURABLE OUTCOMES

20-40% reduction in chemical spend

Reduced paper and consumables usage through smarter selection

Fewer suppliers and simplified procurement

Improved consistency across sites and teams

Reduced waste and environmental impact

Lower training time with simplified systems

## CASE STUDY

### Hospitality Group (Multi-Site)

- Challenge: Multiple suppliers, high costs, inconsistent standards
- Solution: Consolidated supply (chemicals, paper, packaging) + dispensing systems
- Outcome:
  - 30% reduction in chemical costs
  - Streamlined ordering across all locations
  - Improved sustainability with eco packaging transition

## OUR APPROACH

We partner with our clients to:

1. Review current products and suppliers
2. Identify inefficiencies and cost-saving opportunities
3. Implement smarter systems and product ranges
4. Train teams and standardise processes
5. Continuously improve and optimise



## GET IN TOUCH

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