

## Welcome to **Gleam**

## Dear Customer,

Firstly, thank you for the opportunity to supply your organisation. We at Gleam Chemicals Australia understand that every customer is different. We have put together this letter of proposal which we are sure will meet your needs.

We promise to supply the highest quality products, at the most competitive prices, to keep your club, restaurant, hotel, hospital or aged care facility at the highest standard, whilst complying with all government health regulations and standards.

We will have a designated representative trained in all facets of the hospitality industry assigned to your account. The representative will visit your sites weekly or whenever required to ensure you receive the best service and products available. We also offer a 24 hour hotline for any emergencies.

We will carry out monthly descales on all your dishwashers, ensuring better performance. Should your dishwasher need service or repair, Gleam Chemicals can arrange an independent technician at a very competitive price, although this cost will be borne by you the customer.

We have put together a special price structure for the products you require, including paper goods. We guarantee price stability for a minimum of twelve months and I would like to point out our prices have only decreased over the years due to our increasing purchasing power. Gleam Chemicals like to reward our customers for their loyalty by ensuring price stability.

We will install all your chemical dispensers free of charge using the latest state of the art equipment. Hand towel and hand soap dispensers comply with regulations. Gleam Chemicals will give you this equipment on a loan basis providing you purchase our products. All charts will also be supplied, along with staff training to ensure maximum performance and economy.

We can provide references from many of our satisfied clients, which include some of the most well established organisations in your industry.

We are fast becoming one of the leaders in the hospitality industry and would love to have you as one of our valued customers.

I look forward to hearing from you and developing a lasting and beneficial business relationship.

Kind Regards, The Gleam Team

## Our Products are Guaranteed

Our sales and technical teams work pro-actively.

Our Products are Guaranteed to produce the best results, and our Customer Service Representatives work around the clock, on call, 24 hours a day to ensure those results. We look forward to showing you how we can add value to your operation.

Address Unit 3, 2-6 Gladstone St

Merrylands NSW 2160

**Place an order** Phone: 02 9682 5555 Fax: 02 9682 5966 **24 Hour Hotline** 02 9637 5177

Website www.gleam.com.au john@gleam.com.au

